

— The Integration of Front Office and Production Floor —

“Minotaur and its staff were dedicated to providing a solid solution that met our cost and functionality needs. I would recommend them as a company dedicated to customer satisfaction and value to anyone in our industry.”

**Dave Hazekamp,
Hazekamp Meats**



Hazekamp Case Study

Profile

The Company

Meat Manufacturing
Producer of fresh food
product.

Founded in 1905.
Currently employs
105 people

Services major retail
companies across the
Mid West United States.

Minotaur Products

Full Business
Management Suite

Lot/Serial Control

Touch Screen Production

Results

Increased accuracy and
efficiency in order
fulfillment

Better accounting,
costing and reporting
abilities.



Before Minotaur

Hazekamp had been using the same software system for years. The software worked reasonably well with production using a custom written Touch Screen application. There were some issues on the accounting and security side, but for the most part it was stable. Unfortunately, service and support for their system moved offshore and ultimately was no longer available. In order to keep pace with their growing business, a new business system was needed.

Solution

The Hazekamp Management Team reviewed proposals from over a dozen vendors, comparing price vs. “fit”. Following an onsite demonstration, Minotaur Software was chosen as their solution provider. Why?

Hazekamp required a Vendor that could not only re-program their current Touch Screen functionality but integrate that system into a core Business Management Suite. The solution also needed strong accounting and inventory functionality. As a solution developer and not just a reseller, Minotaur was able to provide a custom Touch Screen application as well as a robust well established business management system.

The Result

The final product was a fully integrated system where Touch Screen Production data and front office information flowed seamlessly into one core system. The benefits in all areas were immense. Customer orders entered in the front office appear on the Touch Screen interface. Human error is reduced as workers simply select the items on screen to be packaged and are advised when orders are complete, thereby eliminating keying errors and over producing of items. Efficiencies are increased as production is recorded with serial control and item catch weights, in conjunction with customer specific bar coded labels. Shipping manifests are built automatically within the system and orders are invoiced with ease.

Minotaur and Hazekamp worked together to complete a successful implementation within the outlined timeframe. Their implementation process included two on-site training visits and remote support utilizing terminal server capabilities. Switching systems to Minotaur Software has provided Hazekamp Meats with a reliable system to meet their needs today while allowing for growth well into the future.