



Minotaur Software Ltd.

Reliable Software Solutions



Advanced Reports

The Minotaur Advanced Reports module takes you beyond basic reporting, to in-depth, flexible, adaptable reports for any situation. When managing a sales force, you need complete information, presented simply and efficiently. With Minotaur, you'll have all the sales reports that you need: sales by sales rep, product, area, industry, customer, customer type, and by month, with cost, budget, and previous year's comparisons when needed. The bottom line is, you will have the information you need to make the correct decisions and increase profitability.

Highlights

- Numerous built-in detailed sales reports that can be run in a variety of formats based on user input selections.
- Includes a Flexible Report Writing Wizard for creating custom reports.
- Budget on a customer and item level and create comparison reports.



Flexible /accessible information at your finger tips.

Additional Features

- Built-in sales reports have flexible date ranges, and can be run in a variety of configurations. ie. by sales rep, product or customer groupings. Reports can include page breaks, be exported to Excel, faxed or printed
- Specify sales rep commission rate when running sales reports, to conveniently determine commission owed.
- Sales reports include profit margin percentages, as well as percentage change compared to last year's figures, and more.
- Create custom sales reports using the sales report wizard; including flexible dates for quarterly or monthly trend reporting, and calculated fields to display ratios and comparisons.
- Create custom reports to retrieve any data on the system with the Flexible Report Generator. This feature is often used for list reports and mailing labels. Even assign a menu path and security to sensitive reports.
- A preset procedure (ie. Month End Reporting) can be preprogrammed to automatically run at night or on weekends.

The screenshot shows the 'DSR' configuration window with various options for generating sales reports. Key fields include 'Report:', 'Start Date: Jan 09, 2007', 'End Date: Jan 09, 2007', 'Salesman (Blank for All):', 'Commission Rate:', 'Customer (Blank for All):', 'Customer Type:', and 'Minimum Amount: \$'. There are also checkboxes for 'Include Tax?', 'Marketing In Cost?', 'OR From Sales?', 'Invoice Salesman (Else Customer)?', 'Customer Type Override:', 'Skip Zero Dollar Invoice Lines?', 'Case Equivalent?', 'Natural Sort Order?', 'Show Zero Columns?', 'Summary Format?', 'Inc. Shipments?', 'List Reports Do Category Sub-Totals?', 'Item Details within a Category?', and 'New Page for New Category?'. A 'Responses Code:' field and a 'Description:' field are at the bottom.

On Going Report Writer Training

Free to our customers each year at our Annual User Conference.

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